



Case Study



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Named Americas’ Service Provider Program Partner of the Year by VMware, BlueLock offers world-class, SAS-70 Type II certified data centers that provide enterprise-class cloud computing and managed IT services.

In December 2010, BlueLock commissioned the installation of the TZ Centurion infrastructure protection platform in the largest of BlueLock’s SAS-70 Type II data centers – the center of hosting solutions for many of BlueLock’s global clients in the financial services, pharmaceutical, technology and education sectors.

“As a certified VMware vCloud Datacenter Services provider, we’ve worked diligently to incorporate security into every aspect of our cloud hosting services,” said Mike Durham, Director of Quality, BlueLock. “Security is a top concern of nearly every client when they evaluate cloud computing solutions and we make sure we have the systems in place that meet the stringent level of physical and operational

security they require. The TZ Centurion platform provides that level of security and protection right down to the cabinet level and to the critical IT assets within.”

BlueLock was ranked 37th in Lead411’s Technology 500 List of 2010 – recognized as one of the fastest growing tech companies in the United States. The amazing growth of the company prompted a real need for a highly compatible data center security solution that could keep pace with continual expansion.

“Currently our largest data center houses 28 racks with the capacity to house 100 racks, which we anticipate reaching very quickly”, said Durham. “We looked at several security and micro-protection options available, but none offered the level of cost-effective scalability that the TZ Centurion platform provides. With the quick growth that we have experienced over the past two years, we cannot afford to run into any scalability obstacles.”



TZ Centurion™ Server

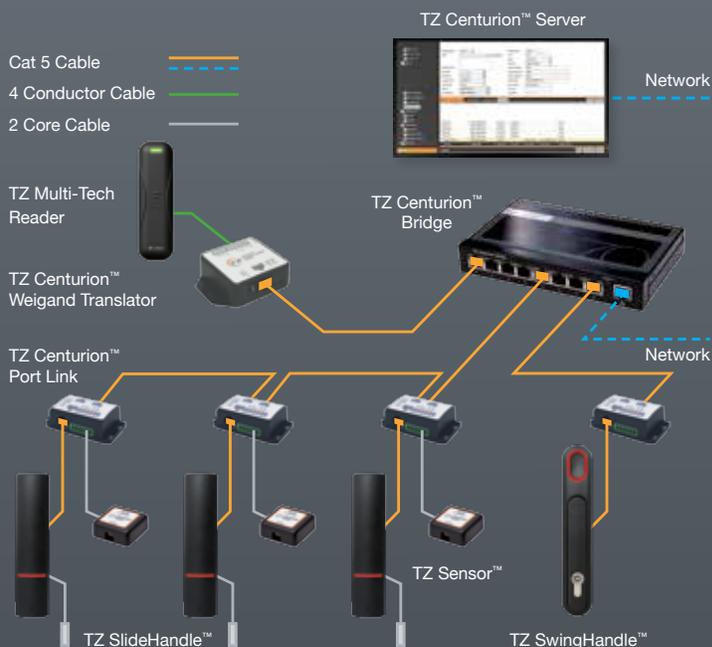


TZ Centurion™ Bridge



TZ SlideHandle™

TZ SwingHandle™



Centurion System



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In addition to addressing their need for scalability, the TZ Centurion platform also satisfied BlueLock's requirements for system compatibility.

"Cloud hosting is at the core of the BlueLock business", stated Durham. "The fact that the TZ Centurion platform is compatible with a cloud environment enabled us to easily integrate the new technology into our data center. We look forward to seeing TZ Centurion platform extensions and new releases of TZ Centurion Server functional software modules as we continue to expand our data center facilities."

TZ Centurion Server software runs on a Microsoft® platform and provides BlueLock with the capability to plan, monitor and analyze human traffic down to the server level, and at the same time give real time visibility on the environmental conditions and power consumption around their IT assets.

The BlueLock installation is another great example of how TZ Infrastructure Protection solutions provide customers with full control over their physical IT assets.

BlueLock

BlueLock, a certified VMware vCloud Datacenter Services provider, delivers enterprise-class cloud computing and managed IT services, offering the people, expertise and IT infrastructure in world-class, SAS-70 Type II certified data centers. By leveraging VMware technology, BlueLock is able to provide hosted virtual data centers to the enterprise that are fully compatible with their existing VMware investments, enabling their hybrid cloud strategy. This approach provides a common management and security model that enables complete workload portability between internal data centers and the BlueLock public cloud.

For more information, visit www.bluelock.com